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D&P Presents a Sign of Hospitality

[T&R Fixtures](#) specializes in custom displays and cabinetry for retail environments, health care facilities, educational facilities, corporate environments, government offices and financial institutions.



[Hampton Inn](#), located in Dublin, Georgia contracted T&R Fixtures to renovate and design their new lobby. Part of the lobby's design included a lighted reception desk. Due to their positive experience with [D&P Custom Lights and Wiring Systems](#), T&R Fixtures contacted Neil Aportadera (VP of Sales and Marketing) to have them design the LED lit panels.



Describe your company in a few sentences, along with an overview of the clients you serve:

T&R Fixtures is a manufacturer of retail display fixtures, commercial casework and custom millwork.

What prompted you to seek D&P's services? What situation or problem did you need to solve?

We had a new project that required custom backlit panels for a hotel reception desk.

How did you find out about D&P?

We have purchased modular pre-wiring components from D&P for a number of years now.

Why did you specifically select D&P for this project? What made you believe that D&P was the best for achieving your desired result?

In talking with Neil at Global Shop 2015, I was introduced to several products that D&P offers that T&R hasn't had a need for in the past...until now, that is. The LED products seemed to be a perfect match for this new project.

What exactly did D&P do to contribute to the outcome you wanted? Describe why you feel that working with D&P was successful.

D&P helped T&R in designing a perfect solution for the desired look that our client had envisioned for their new hotel's reception desk.

If a potential client was on the fence about whether to work with D&P or not, what would you say to them?

Whether it is stock items that D&P carries or a one-off custom lighting need you have...D&P's quality products, competitive pricing, attention to detail, timely response and better than average lead times, along with their excellent customer service are more than enough reasons to give them the opportunity to help meet your lighting and wiring needs as well as making your client's visions a huge success.

